

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council

Item ID:

72840

Agenda Number

30.

Meeting Date:

August 3, 2017

Department:

Purchasing

Subject

Authorize negotiation and execution of a 12-month contract with AUDIO FIDELITY COMMUNICATIONS CORPORATION DBA THE WHITLOCK GROUP, or one of the other qualified offerors to the Request For Proposals PAX0141, to provide video and audio system, design, build, implementation and installation services, in an estimated amount of \$1,320,870, with four 12-month extension options for warranty services, maintenance and support in an estimated amount of \$87,203 for the first extension option, \$142,173 for the second extension option, \$164,513 for the third extension option, and \$186,943 for the fourth extension option, for a total contract amount not to exceed \$1,901,702.

Amount and Source of Funding

Funding in the amount of \$1,320,870 is available in the Fiscal Year 2016-2017 Capital Budget of the Communications and Technology Management Department. Funding for the remaining extension options are contingent upon available funding in future Operating Budgets.

Fiscal Note

A fiscal note is not required.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) PAX0141 for these goods and services on February 27, 2017 and it closed on March 30, 2017 with five offers received. The recommended offer is the best evaluated offer submitted by a responsible offeror. Additional information on the solicitation is included below the line.

Prior Council Action:



For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austin texas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sai Xoomsai Purcell, at 512-974-3058 or Sai.Xoomsai@ austin texas.gov

Boards and Commission Action:



Related Items:	
MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program and subcontractor goals were applied to the solicitation. The subcontracting goals were exceeded and the resulting contract will include 2.00% MBE and 1.00% WBE participation.
Additional Backup Information	
<p>The contract is for the design, build, implementation, and installation of a fully integrated, operational, and turnkey video and audio system including warranty services, maintenance and support for the Combined Transportation, Emergency and Communications Center (CTECC) and Austin/Travis County Emergency Operations Center (A/TCEOC).</p> <p>The video and audio system on the CTECC operations floor displays video originating from the Texas Department of Transportation (TxDOT) traffic cameras located on state maintained roadways in the Austin area. The system is used 24 hours a day and 7 days per week to support the TxDOT Intelligent Transportation System corridor traffic management system. The system is used during critical events when responding agencies (Austin Police, Fire, Emergency Medical Services and Travis County Sheriff's Office) need to view a roadway incident for situational awareness and to dispatch assistance.</p> <p>The A/TCEOC is located within CTECC where executive leaders from public safety, public service, and volunteer organizations collaborate to manage large-scale events such as flooding, ice storms/cold weather events, large fires, and large planned events, such as Formula 1. The upgraded system will provide A/TCEOC with audio and visual information in order to facilitate, coordinate, and assist in decision-making to respond to incidents effectively.</p> <p>This contract will provide a replacement for the existing audio video equipment used on the operations floor of CTECC and A/TCEOC which was installed when the building was commissioned in 2003.</p> <p>An evaluation team with expertise in this area evaluated the offers and scored Audio Fidelity Communications Corporation dba The Whitlock Group as the best to provide these services based on program, system concept and solutions, implementation, testing and quality assurance, support and ongoing service, compliance with additional requirements, cost, business organization, corporate prior experience and references, and personnel and project management structure, and local business presence.</p> <p>This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.</p> <p>This contract is urgent for continued operations of CTECC and A/TCEOC on a daily basis, during critical events and A/TCEOC activations. The system is past end-of-life, replacement parts are difficult to locate and all CTECC partner agencies are affected when the equipment experiences disruptions or failures. An upgrade delay will substantially increase the risk for a failed system on the operations floor or during an activation, which could negatively impact citizens in the region. The costs for this effort are shared between the City, TxDOT, and Travis County.</p> <p>A complete solicitation package, including a response list, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: Solicitation Documents</p>	

AUDIO FIDELITY COMMUNICATIONS CORPORATION dba THE WHITLOCK GROUP				
	# months	Contract Amount	Contract Amendment	Revised Amount
Original Term	12	\$ 1,320,870	n/a	n/a
Extension Option 1	12	\$ 87,203	n/a	n/a
Extension Option 2	12	\$ 142,173	n/a	n/a
Extension Option 3	12	\$ 164,513	n/a	n/a
Extension Option 4	12	\$ 186,943	n/a	n/a
TOTAL	60	\$ 1,901,702	\$ -	\$ -